

MD ANALYSIS

CA 1 November Analysis

GAT Constitutional Area 1 Leader: Open

July 2021 to November 2021 (5 months) Results

CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
New Clubs	40	19	16	47	25
Charter Members	1336	781	715	1552	872
New Members	10436	10010	10246	7007	11951
Drops	17186	13220	13289	12328	12722
Net Growth	-3854	-856	-854	-2559	1910

November (Only Results)

CA 1	Nov-18	Nov-19	Nov-20	Nov-21
New Clubs	2	4	11	4
Charter Members	74	117	327	100
New Members	2183	1956	1332	2410
Drops	2945	2485	2446	2544
Net Growth	-469	-204	-639	200

Statement for 2nd Quarter Results(previous 3 years)

CA 1	2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
New Clubs	9	14	51
Charter Members	391	419	1419
New Members	5975	5887	4825
Drops	11441	10830	9945
Net Growth	-4354	-3873	-3126

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
2	Texas	New Clubs	0	0	2	6	3
		Charter Members	0	0	129	153	109
		New Members	0	0	1165	735	1310
		Drops	0	0	1455	1173	1388
		Net Growth	0	0	-31	-187	263
3	Oklahoma	New Clubs	0	0	0	0	0
		Charter Members	0	0	1	4	0
		New Members	0	0	127	79	119
		Drops	0	0	175	219	143
		Net Growth	0	0	13	-130	-6
8	Louisiana	New Clubs	0	0	0	1	0
		Charter Members	0	0	1	17	4
		New Members	0	0	118	71	83
		Drops	0	0	146	143	147
		Net Growth	0	0	-20	-49	-33
16	New Jersey	New Clubs	0	0	0	0	0
		Charter Members	4	6	0	0	0
		New Members	159	126	0	0	0
		Drops	230	150	0	0	0
		Net Growth	-27	27	0	0	0
20	Bermuda New York	New Clubs	1	0	0	0	0
		Charter Members	31	35	0	0	0
		New Members	450	504	0	0	0
		Drops	665	610	0	0	0
		Net Growth	-122	38	0	0	0
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	198	181	0	0	0
		Drops	347	232	0	0	0
		Net Growth	-122	-23	0	0	0
23	Connecticut	New Clubs	3	0	0	0	0
		Charter Members	51	13	0	0	0
		New Members	116	115	0	0	0
		Drops	265	203	0	0	0
		Net Growth	-80	-70	0	0	0
33	Massachusetts	New Clubs	0	0	0	0	0
		Charter Members	4	2	0	0	0
		New Members	207	221	0	0	0
		Drops	370	309	0	0	0
		Net Growth	-127	-68	0	0	0
44	New Hampshire	New Clubs	0	0	0	0	0
		Charter Members	5	2	0	0	0
		New Members	75	46	0	0	0
		Drops	108	64	0	0	0
		Net Growth	-25	-8	0	0	0
42	Rhode Island	New Clubs	0	0	0	0	0
		Charter Members	0	1	0	0	0
		New Members	33	24	0	0	0
		Drops	39	29	0	0	0
		Net Growth	-4	-2	0	0	0

			2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
45	New York Vermont	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	24	39	0	0	0
		Drops	46	39	0	0	0
		Net Growth	-10	10	0	0	0
41	Maine	New Clubs	0	0	0	0	0
		Charter Members	0	2	0	0	0
		New Members	55	51	0	0	0
		Drops	74	66	0	0	0
		Net Growth	-16	-5	0	0	0
Total		New Clubs	4	0	2	7	3
		Charter Members	95	61	131	174	113
		New Members	1317	1307	1410	885	1512
		Drops	2144	1702	1776	1535	1678
		Net Growth	-533	-101	-38	-366	224

November (Only) Results

MD	GMT Area	CA 1	Nov-18	Nov-19	Nov-20	Nov-21
2	Texas	New Clubs	0	1	1	0
		Charter Members	0	35	22	0
		New Members	0	189	152	246
		Drops	0	236	219	218
		Net Growth	0	8	-34	49
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	38	14	29
		Drops	0	37	26	22
		Net Growth	0	2	-10	8
8	Louisiana	New Clubs	0	0	1	0
		Charter Members	0	0	15	0
		New Members	0	10	17	19
		Drops	0	21	32	24
		Net Growth	0	-11	0	-3
16	New Jersey	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	21	0	0	0
		Drops	22	0	0	0
		Net Growth	2	0	0	0
20	Bermuda New York	New Clubs	0	0	0	0
		Charter Members	3	0	0	0
		New Members	107	0	0	0
		Drops	124	0	0	0
		Net Growth	9	0	0	0
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	47	0	0	0
		Drops	46	0	0	0
		Net Growth	3	0	0	0
23	Connecticut	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	25	0	0	0
		Drops	42	0	0	0
		Net Growth	-15	0	0	0
33	Massachusetts	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	62	0	0	0
		Drops	94	0	0	0
		Net Growth	-31	0	0	0
44	New Hampshire	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	16	0	0	0
		Drops	8	0	0	0
		Net Growth	11	0	0	0

			Nov-18	Nov-19	Nov-20	Nov-21
42	Rhode Island	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	8	0	0	0
		Drops	9	0	0	0
		Net Growth	0	0	0	0
45	New York Vermont	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	8	0	0	0
		Drops	6	0	0	0
		Net Growth	3	0	0	0
41	Maine	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	12	0	0	0
		Drops	15	0	0	0
		Net Growth	-2	0	0	0
Total		New Clubs	0	1	2	0
		Charter Members	5	35	37	0
		New Members	306	237	183	294
		Drops	366	294	277	264
		Net Growth	-20	-1	-44	54

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
2	Texas	New Clubs	0	1	3
		Charter Members	0	43	73
		New Members	0	659	511
		Drops	0	1182	971
		Net Growth	0	-420	-347
3	Oklahoma	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	79	54
		Drops	0	120	140
		Net Growth	0	-38	-78
8	Louisiana	New Clubs	0	0	1
		Charter Members	0	0	17
		New Members	0	66	54
		Drops	0	128	141
		Net Growth	0	-58	-68
16	New Jersey	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	75	0	0
		Drops	183	0	0
		Net Growth	-97	0	0
20	Bermuda New York	New Clubs	0	0	0
		Charter Members	6	0	0
		New Members	300	0	0
		Drops	433	0	0
		Net Growth	-79	0	0
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	105	0	0
		Drops	174	0	0
		Net Growth	-54	0	0
23	Connecticut	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	85	0	0
		Drops	215	0	0
		Net Growth	-126	0	0
33	Massachusetts	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	173	0	0
		Drops	286	0	0
		Net Growth	-103	0	0
44	New Hampshire	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	44	0	0
		Drops	41	0	0
		Net Growth	8	0	0

			2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
42	Rhode Island	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	19	0	0
		Drops	20	0	0
		Net Growth	0	0	0
45	New York Vermont	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	26	0	0
		Drops	23	0	0
		Net Growth	6	0	0
41	Maine	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	41	0	0
		Drops	62	0	0
		Net Growth	-15	0	0
Total		New Clubs	0	1	4
		Charter Members	9	43	90
		New Members	868	804	619
		Drops	1437	1430	1252
		Net Growth	-460	-516	-493

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
4	California	New Clubs	0	0	0	8	4
		Charter Members	0	0	38	339	234
		New Members	0	0	1037	675	1357
		Drops	0	0	987	1205	1029
		Net Growth	0	0	214	-82	739
13	Ohio	New Clubs	1	0	0	0	0
		Charter Members	34	3	0	0	0
		New Members	285	272	0	0	0
		Drops	566	462	0	0	0
		Net Growth	-193	-147	0	0	0
14	Pennsylvania	New Clubs	6	1	0	0	0
		Charter Members	192	21	0	0	0
		New Members	557	454	0	0	0
		Drops	901	631	0	0	0
		Net Growth	-75	-96	0	0	0
21	Arizona	New Clubs	0	0	0	1	0
		Charter Members	0	0	3	43	0
		New Members	0	0	148	124	0
		Drops	0	0	131	152	0
		Net Growth	0	0	40	63	0
24	Virginia	New Clubs	2	0	0	0	0
		Charter Members	126	9	0	0	0
		New Members	274	185	0	0	0
		Drops	370	301	0	0	0
		Net Growth	70	-81	0	0	0
29	West Virginia	New Clubs	0	1	0	0	0
		Charter Members	0	21	0	0	0
		New Members	94	107	0	0	0
		Drops	204	107	0	0	0
		Net Growth	-91	41	0	0	0
36	California Oregon	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	131
		Drops	0	0	0	0	191
		Net Growth	0	0	0	0	-30
40	Arizona New Mexico	New Clubs	0	0	0	0	0
		Charter Members	0	0	1	0	0
		New Members	0	0	43	25	0
		Drops	0	0	47	34	0
		Net Growth	0	0	11	-6	0
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	23
		New Members	0	0	0	0	112
		Drops	0	0	0	0	102
		Net Growth	0	0	0	0	53
50	Hawaii	New Clubs	0	0	0	0	1
		Charter Members	0	0	3	1	24
		New Members	0	0	54	66	73
		Drops	0	0	63	71	86
		Net Growth	0	0	7	7	21

			2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
46	California Nevada	New Clubs	0	0	0	1	0
		Charter Members	0	0	0	27	0
		New Members	0	0	55	37	0
		Drops	0	0	78	79	0
		Net Growth	0	0	-19	-12	0
Total	New Clubs	9	2	0	10	6	
	Charter Members	352	54	45	410	281	
	New Members	1210	1018	1337	927	1673	
	Drops	2041	1501	1306	1541	1408	
	Net Growth	-289	-283	253	-30	783	

November (Only) Results

MD	GMT Area	CA 1	Nov-18	Nov-19	Nov-20	Nov-21
4	California	New Clubs	0	0	0	0
		Charter Members	0	0	13	7
		New Members	0	150	128	217
		Drops	0	108	197	157
		Net Growth	0	55	-44	87
13	Ohio	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	45	0	0	0
		Drops	124	0	0	0
		Net Growth	-67	0	0	0
14	Pennsylvania	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	102	0	0	0
		Drops	136	0	0	0
		Net Growth	-20	0	0	0
21	Arizona	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	0	22	24	0
		Drops	0	21	19	0
		Net Growth	0	6	16	0
24	Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	40	0	0	0
		Drops	48	0	0	0
		Net Growth	-7	0	0	0
29	West Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	21	0	0	0
		Drops	19	0	0	0
		Net Growth	5	0	0	0
36	California Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	24
		Drops	0	0	0	40
		Net Growth	0	0	0	-12
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	14	1	0
		Drops	0	3	7	0
		Net Growth	0	11	-6	0
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	1
		Charter Members	0	0	0	22
		New Members	0	0	0	22
		Drops	0	0	0	13
		Net Growth	0	0	0	31

			Nov-18	Nov-19	Nov-20	Nov-21
50	Hawaii	New Clubs	0	0	0	1
		Charter Members	0	0	0	24
		New Members	0	3	13	14
		Drops	0	11	23	35
		Net Growth	0	-7	-9	5
46	California Nevada	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	0	13	8	0
		Drops	0	31	7	0
		Net Growth	0	-18	3	0
Total		New Clubs	0	0	0	2
		Charter Members	2	0	15	53
		New Members	208	202	174	277
		Drops	327	174	253	245
		Net Growth	-89	47	-40	111

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
4	California	New Clubs	0	4	8
		Charter Members	0	93	238
		New Members	0	555	402
		Drops	0	866	773
		Net Growth	0	-159	-89
13	Ohio	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	198	0	0
		Drops	312	0	0
		Net Growth	-94	0	0
14	Pennsylvania	New Clubs	0	0	0
		Charter Members	5	0	0
		New Members	305	0	0
		Drops	706	0	0
		Net Growth	-363	0	0
21	Arizona	New Clubs	0	0	2
		Charter Members	0	5	57
		New Members	0	80	52
		Drops	0	159	159
		Net Growth	0	-54	-32
24	Virginia	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	110	0	0
		Drops	195	0	0
		Net Growth	-79	0	0
29	West Virginia	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	55	0	0
		Drops	114	0	0
		Net Growth	-48	0	0
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	0	31	15
		Drops	0	17	26
		Net Growth	0	22	-11
50	Hawaii	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	0	20	57
		Drops	0	51	54
		Net Growth	0	-28	17
46	California Nevada	New Clubs	0	0	1
		Charter Members	0	0	41
		New Members	0	27	20
		Drops	0	82	39
		Net Growth	0	-53	27

		2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
Total	New Clubs	0	4	11
	Charter Members	5	99	337
	New Members	668	713	546
	Drops	1327	1175	1051
	Net Growth	-584	-272	-88

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
1	Illinois	New Clubs	1	0	0	0	0
		Charter Members	40	2	0	0	0
		New Members	392	455	0	0	0
		Drops	599	540	0	0	0
		Net Growth	-121	-13	0	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	2	0
		Charter Members	0	0	3	45	4
		New Members	0	0	229	152	167
		Drops	0	0	272	277	164
		Net Growth	0	0	-12	-51	23
5M	Manitoba Minnesota Ontario	New Clubs	0	0	3	5	1
		Charter Members	0	0	71	188	25
		New Members	0	0	609	417	646
		Drops	0	0	820	891	596
		Net Growth	0	0	-69	-204	140
11	Michigan	New Clubs	0	0	0	0	0
		Charter Members	49	7	0	0	0
		New Members	348	320	0	0	0
		Drops	547	444	0	0	0
		Net Growth	-92	-76	0	0	0
25	Indiana	New Clubs	0	0	0	0	0
		Charter Members	3	1	0	0	0
		New Members	303	262	0	0	0
		Drops	487	357	0	0	0
		Net Growth	-134	-52	0	0	0
43	Kentucky	New Clubs	0	1	0	0	0
		Charter Members	3	21	0	0	0
		New Members	130	132	0	0	0
		Drops	311	242	0	0	0
		Net Growth	-153	-77	0	0	0
10	Michigan	New Clubs	0	0	0	0	0
		Charter Members	3	0	0	0	0
		New Members	27	44	0	0	0
		Drops	52	61	0	0	0
		Net Growth	-17	-10	0	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	92	0	0
		Drops	0	0	177	0	0
		Net Growth	0	0	-70	0	0
Total		New Clubs	1	1	3	7	1
		Charter Members	98	31	74	233	29
		New Members	1200	1213	930	569	813
		Drops	1996	1644	1269	1168	760
		Net Growth	-517	-228	-151	-255	163

November (Only) Results

MD	GMT Area	CA 1	Nov-18	Nov-19	Nov-20	Nov-21
1	Illinois	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	87	0	0	0
		Drops	122	0	0	0
		Net Growth	-30	0	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0
		Charter Members	0	3	1	0
		New Members	0	52	38	45
		Drops	0	56	64	23
		Net Growth	0	7	-24	27
5M	Manitoba Minnesota Ontario	New Clubs	0	1	2	1
		Charter Members	0	21	72	21
		New Members	0	129	98	136
		Drops	0	152	201	126
		Net Growth	0	9	-26	40
11	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	97	0	0	0
		Drops	116	0	0	0
		Net Growth	-16	0	0	0
25	Indiana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	44	0	0	0
		Drops	85	0	0	0
		Net Growth	-37	0	0	0
43	Kentucky	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	19	0	0	0
		Drops	38	0	0	0
		Net Growth	-18	0	0	0
10	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	6	0	0	0
		Drops	24	0	0	0
		Net Growth	-15	0	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	24	0	0
		Drops	0	30	0	0
		Net Growth	0	-1	0	0
Total		New Clubs	0	1	2	1
		Charter Members	0	24	73	21
		New Members	253	205	136	181
		Drops	385	238	265	149
		Net Growth	-116	15	-50	67

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
1	Illinois	New Clubs	0	0	0
		Charter Members	12	0	0
		New Members	279	0	0
		Drops	475	0	0
		Net Growth	-154	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0
		Charter Members	0	4	1
		New Members	0	150	122
		Drops	0	215	164
		Net Growth	0	-47	-36
5M	Manitoba Minnesota Ontario	New Clubs	0	2	5
		Charter Members	0	46	162
		New Members	0	367	262
		Drops	0	587	712
		Net Growth	0	-146	-251
11	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	250	0	0
		Drops	358	0	0
		Net Growth	-94	0	0
25	Indiana	New Clubs	0	0	0
		Charter Members	4	0	0
		New Members	125	0	0
		Drops	331	0	0
		Net Growth	-186	0	0
43	Kentucky	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	63	0	0
		Drops	187	0	0
		Net Growth	-118	0	0
10	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	20	0	0
		Drops	60	0	0
		Net Growth	-36	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	0	68	0
		Drops	0	100	0
		Net Growth	0	-19	0
Total		New Clubs	0	2	5
		Charter Members	16	51	163
		New Members	737	585	384
		Drops	1411	902	876
		Net Growth	-588	-212	-287

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	121	103	0	0	0
		Drops	289	183	0	0	0
		Net Growth	-134	-65	0	0	0
5M	Manitoba Minnesota Ontario	New Clubs	2	1	0	0	0
		Charter Members	47	34	0	0	0
		New Members	557	446	0	0	0
		Drops	673	647	0	0	0
		Net Growth	-2	-108	0	0	0
9	Iowa	New Clubs	0	1	0	0	0
		Charter Members	2	36	0	0	0
		New Members	248	223	0	0	0
		Drops	340	292	0	0	0
		Net Growth	-58	3	0	0	0
14	Pennsylvania	New Clubs	0	0	1	6	2
		Charter Members	0	0	49	191	48
		New Members	0	0	467	355	568
		Drops	0	0	583	555	587
		Net Growth	0	0	-1	35	135
24	Virginia	New Clubs	0	0	0	0	0
		Charter Members	0	0	11	2	4
		New Members	0	0	198	140	207
		Drops	0	0	303	295	343
		Net Growth	0	0	-66	-118	-90
27	Wisconsin	New Clubs	2	0	0	0	0
		Charter Members	44	3	0	0	0
		New Members	542	489	0	0	0
		Drops	732	626	0	0	0
		Net Growth	-77	-69	0	0	0
29	West Virginia	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	1	1
		New Members	0	0	113	108	76
		Drops	0	0	187	110	129
		Net Growth	0	0	-61	16	-47
Total		New Clubs	4	2	1	6	2
		Charter Members	93	73	60	194	53
		New Members	1468	1261	778	603	851
		Drops	2034	1748	1073	960	1059
		Net Growth	-271	-239	-128	-67	-2

November (Only) Results

MD	GMT Area	CA 1	Nov-18	Nov-19	Nov-20	Nov-21
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	45	0	0	0
		Drops	51	0	0	0
		Net Growth	1	0	0	0
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	96	0	0	0
		Drops	154	0	0	0
		Net Growth	-54	0	0	0
9	Iowa	New Clubs	1	0	0	0
		Charter Members	22	0	0	0
		New Members	43	0	0	0
		Drops	54	0	0	0
		Net Growth	22	0	0	0
14	Pennsylvania	New Clubs	0	0	2	0
		Charter Members	0	0	49	0
		New Members	0	102	61	110
		Drops	0	120	107	116
		Net Growth	0	7	6	2
24	Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	0	49	36	33
		Drops	0	79	58	47
		Net Growth	0	-29	-16	-12
27	Wisconsin	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	129	0	0	0
		Drops	126	0	0	0
		Net Growth	8	0	0	0
29	West Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	13	16	7
		Drops	0	27	23	27
		Net Growth	0	-11	-3	-19
Total		New Clubs	1	0	2	0
		Charter Members	23	0	50	0
		New Members	313	164	113	150
		Drops	385	226	188	190
		Net Growth	-23	-33	-13	-29

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0
		Charter Members	3	0	0
		New Members	89	0	0
		Drops	156	0	0
		Net Growth	-53	0	0
5M	Manitoba Minnesota Ontario	New Clubs	1	0	0
		Charter Members	35	0	0
		New Members	254	0	0
		Drops	499	0	0
		Net Growth	-164	0	0
9	Iowa	New Clubs	1	0	0
		Charter Members	29	0	0
		New Members	132	0	0
		Drops	309	0	0
		Net Growth	-118	0	0
14	Pennsylvania	New Clubs	0	0	5
		Charter Members	0	0	113
		New Members	0	247	225
		Drops	0	495	586
		Net Growth	0	-209	-229
24	Virginia	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	0	103	103
		Drops	0	257	173
		Net Growth	0	-143	-54
27	Wisconsin	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	326	0	0
		Drops	480	0	0
		Net Growth	-124	0	0
29	West Virginia	New Clubs	0	0	1
		Charter Members	0	0	29
		New Members	0	54	59
		Drops	0	175	94
		Net Growth	0	-107	8
Total		New Clubs	2	0	6
		Charter Members	68	0	143
		New Members	801	404	387
		Drops	1444	927	853
		Net Growth	-459	-459	-275

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
1	Illinois	New Clubs	0	0	1	1	0
		Charter Members	0	0	24	28	1
		New Members	0	0	420	234	436
		Drops	0	0	534	530	504
		Net Growth	0	0	-36	-228	24
12	Tennessee	New Clubs	1	0	0	0	0
		Charter Members	50	3	0	0	0
		New Members	194	171	0	0	0
		Drops	347	320	0	0	0
		Net Growth	-81	-123	0	0	0
18	Georgia	New Clubs	1	0	0	0	0
		Charter Members	26	4	0	0	0
		New Members	105	158	0	0	0
		Drops	233	234	0	0	0
		Net Growth	-90	-55	0	0	0
27	Wisconsin	New Clubs	0	0	0	1	1
		Charter Members	0	0	4	35	13
		New Members	0	0	561	432	669
		Drops	0	0	690	611	564
		Net Growth	0	0	-80	-97	189
30	Mississippi	New Clubs	1	0	0	0	0
		Charter Members	28	7	0	0	0
		New Members	104	56	0	0	0
		Drops	152	88	0	0	0
		Net Growth	-12	-3	0	0	0
31	North Carolina	New Clubs	1	0	0	0	0
		Charter Members	26	2	0	0	0
		New Members	185	180	0	0	0
		Drops	341	199	0	0	0
		Net Growth	-101	23	0	0	0
32	South Carolina	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	123	106	0	0	0
		Drops	175	165	0	0	0
		Net Growth	-34	-49	0	0	0
34	Alabama	New Clubs	0	0	0	0	0
		Charter Members	1	0	0	0	0
		New Members	106	152	0	0	0
		Drops	185	106	0	0	0
		Net Growth	-65	54	0	0	0
35	Aruba Bahamas Florida	New Clubs	2	1	0	0	0
		Charter Members	51	53	0	0	0
		New Members	215	231	0	0	0
		Drops	429	276	0	0	0
		Net Growth	-111	100	0	0	0
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0	0
		Charter Members	2	0	0	0	0
		New Members	22	154	0	0	0
		Drops	260	191	0	0	0
		Net Growth	-227	-26	0	0	0

			2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
60	Various	New Clubs	0	1	0	0	0
		Charter Members	0	32	0	0	0
		New Members	49	67	0	0	0
		Drops	81	117	0	0	0
		Net Growth	-27	21	0	0	0
10	Michigan	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	55	24	90
		Drops	0	0	63	45	49
		Net Growth	0	0	-3	-18	49
Total	New Clubs	6	2	1	2	1	
	Charter Members	184	101	28	63	14	
	New Members	1103	1275	1036	690	1195	
	Drops	2203	1696	1287	1186	1117	
	Net Growth	-748	-58	-119	-343	262	

November (Only) Results

MD	GMT Area	CA 1	Nov-18	Nov-19	Nov-20	Nov-21
1	Illinois	New Clubs	0	0	0	0
		Charter Members	0	0	4	0
		New Members	0	84	40	79
		Drops	0	118	179	113
		Net Growth	0	-23	-133	-22
12	Tennessee	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	40	0	0	0
		Drops	70	0	0	0
		Net Growth	-28	0	0	0
18	Georgia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	22	0	0	0
		Drops	65	0	0	0
		Net Growth	-41	0	0	0
27	Wisconsin	New Clubs	0	0	1	0
		Charter Members	0	0	33	0
		New Members	0	118	51	147
		Drops	0	142	92	153
		Net Growth	0	-17	-5	24
30	Mississippi	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	9	0	0	0
		Drops	28	0	0	0
		Net Growth	-19	0	0	0
31	North Carolina	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	30	0	0	0
		Drops	42	0	0	0
		Net Growth	-10	0	0	0
32	South Carolina	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	30	0	0	0
		Drops	29	0	0	0
		Net Growth	3	0	0	0
34	Alabama	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	43	0	0	0
		Drops	25	0	0	0
		Net Growth	21	0	0	0
35	Aruba Bahamas Florida	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	59	0	0	0
		Drops	84	0	0	0
		Net Growth	-1	0	0	0

			Nov-18	Nov-19	Nov-20	Nov-21
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	53	0	0	0
		Drops	42	0	0	0
		Net Growth	11	0	0	0
60	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	35	0	0	0
		Drops	20	0	0	0
		Net Growth	16	0	0	0
10	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	9	1	14
		Drops	0	20	9	4
		Net Growth	0	-10	-8	11
Total		New Clubs	0	0	1	0
		Charter Members	0	0	37	0
		New Members	321	211	92	240
		Drops	405	280	280	270
		Net Growth	-48	-50	-146	13

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
1	Illinois	New Clubs	0	1	5
		Charter Members	0	25	116
		New Members	0	215	152
		Drops	0	407	507
		Net Growth	0	-138	-215
12	Tennessee	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	78	0	0
		Drops	160	0	0
		Net Growth	-73	0	0
18	Georgia	New Clubs	0	0	0
		Charter Members	3	0	0
		New Members	76	0	0
		Drops	187	0	0
		Net Growth	-100	0	0
27	Wisconsin	New Clubs	0	0	2
		Charter Members	0	1	54
		New Members	0	318	234
		Drops	0	409	427
		Net Growth	0	-73	-129
30	Mississippi	New Clubs	0	0	0
		Charter Members	9	0	0
		New Members	29	0	0
		Drops	89	0	0
		Net Growth	-40	0	0
31	North Carolina	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	86	0	0
		Drops	233	0	0
		Net Growth	-134	0	0
32	South Carolina	New Clubs	2	0	0
		Charter Members	57	0	0
		New Members	67	0	0
		Drops	101	0	0
		Net Growth	30	0	0
34	Alabama	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	74	0	0
		Drops	118	0	0
		Net Growth	-40	0	0
35	Aruba Bahamas Florida	New Clubs	0	0	0
		Charter Members	14	0	0
		New Members	150	0	0
		Drops	340	0	0
		Net Growth	-132	0	0

			2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	135	0	0
		Drops	164	0	0
		Net Growth	-21	0	0
60	Various	New Clubs	0	0	0
		Charter Members	4	0	0
		New Members	55	0	0
		Drops	119	0	0
		Net Growth	-38	0	0
10	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	27	11
		Drops	0	39	19
		Net Growth	0	-9	-8
Total		New Clubs	2	1	7
		Charter Members	89	26	170
		New Members	750	560	397
		Drops	1511	855	953
		Net Growth	-548	-220	-352

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
2	Texas	New Clubs	7	6	0	0	0
		Charter Members	203	206	0	0	0
		New Members	1193	1173	0	0	0
		Drops	1986	1355	0	0	0
		Net Growth	-449	161	0	0	0
3	Oklahoma	New Clubs	0	0	0	0	0
		Charter Members	8	0	0	0	0
		New Members	144	132	0	0	0
		Drops	235	162	0	0	0
		Net Growth	-62	-16	0	0	0
7	Arkansas	New Clubs	1	0	0	0	0
		Charter Members	25	1	0	0	0
		New Members	129	103	0	0	0
		Drops	203	146	0	0	0
		Net Growth	-25	-27	0	0	0
8	Louisiana	New Clubs	0	0	0	0	0
		Charter Members	2	20	0	0	0
		New Members	146	149	0	0	0
		Drops	193	168	0	0	0
		Net Growth	-29	24	0	0	0
16	New Jersey	New Clubs	0	0	0	0	1
		Charter Members	0	0	3	8	23
		New Members	0	0	122	108	151
		Drops	0	0	150	139	157
		Net Growth	0	0	4	21	32
20	Bermuda New York	New Clubs	0	0	2	4	2
		Charter Members	0	0	70	96	66
		New Members	0	0	461	270	526
		Drops	0	0	614	539	558
		Net Growth	0	0	-18	-122	101
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0	0
		Charter Members	0	0	16	19	0
		New Members	0	0	188	107	252
		Drops	0	0	298	248	234
		Net Growth	0	0	-67	-97	35
26	Missouri	New Clubs	1	0	0	0	0
		Charter Members	27	10	0	0	0
		New Members	283	231	0	0	0
		Drops	459	359	0	0	0
		Net Growth	-114	-83	0	0	0
Total		New Clubs	9	6	2	4	3
		Charter Members	265	237	89	123	89
		New Members	1895	1788	771	485	929
		Drops	3076	2190	1062	926	949
		Net Growth	-679	59	-81	-198	168

November (Only) Results

MD	GMT Area	CA 1	Nov-18	Nov-19	Nov-20	Nov-21
2	Texas	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	239	0	0	0
		Drops	266	0	0	0
		Net Growth	2	0	0	0
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	20	0	0	0
		Drops	38	0	0	0
		Net Growth	-17	0	0	0
7	Arkansas	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	14	0	0	0
		Drops	23	0	0	0
		Net Growth	-6	0	0	0
8	Louisiana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	24	0	0	0
		Drops	39	0	0	0
		Net Growth	-15	0	0	0
16	New Jersey	New Clubs	0	0	0	0
		Charter Members	0	1	0	1
		New Members	0	16	17	18
		Drops	0	22	18	21
		Net Growth	0	-1	6	-1
20	Bermuda New York	New Clubs	0	1	1	0
		Charter Members	0	29	21	0
		New Members	0	103	53	149
		Drops	0	99	118	158
		Net Growth	0	38	-43	2
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	0	26	21	71
		Drops	0	76	37	47
		Net Growth	0	-44	-13	26
26	Missouri	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	54	0	0	0
		Drops	93	0	0	0
		Net Growth	-38	0	0	0
Total		New Clubs	0	1	1	0
		Charter Members	2	30	22	1
		New Members	351	145	91	238
		Drops	459	197	173	226
		Net Growth	-74	-7	-50	27

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
2	Texas	New Clubs	2	0	0
		Charter Members	89	0	0
		New Members	621	0	0
		Drops	1152	0	0
		Net Growth	-384	0	0
3	Oklahoma	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	65	0	0
		Drops	126	0	0
		Net Growth	-55	0	0
7	Arkansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	52	0	0
		Drops	144	0	0
		Net Growth	-83	0	0
8	Louisiana	New Clubs	0	0	0
		Charter Members	3	0	0
		New Members	57	0	0
		Drops	106	0	0
		Net Growth	-43	0	0
16	New Jersey	New Clubs	0	0	1
		Charter Members	0	2	24
		New Members	0	65	67
		Drops	0	152	117
		Net Growth	0	-76	-9
20	Bermuda New York	New Clubs	0	1	4
		Charter Members	0	37	101
		New Members	0	321	233
		Drops	0	506	451
		Net Growth	0	-130	-98
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0
		Charter Members	0	0	10
		New Members	0	96	76
		Drops	0	250	172
		Net Growth	0	-124	-75
26	Missouri	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	144	0	0
		Drops	374	0	0
		Net Growth	-221	0	0
Total		New Clubs	2	1	5
		Charter Members	92	39	135
		New Members	939	482	376
		Drops	1902	908	740
		Net Growth	-786	-330	-182

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
6	Colorado	New Clubs	0	1	0	0	1
		Charter Members	0	35	0	0	40
		New Members	86	106	110	61	105
		Drops	149	141	139	128	150
		Net Growth	-50	8	-8	-54	21
17	Kansas	New Clubs	1	0	0	0	0
		Charter Members	22	1	0	0	0
		New Members	149	138	105	0	0
		Drops	248	202	158	0	0
		Net Growth	-59	-47	-37	0	0
21	Arizona	New Clubs	0	0	0	0	0
		Charter Members	13	1	0	0	0
		New Members	138	158	0	0	0
		Drops	220	122	0	0	0
		Net Growth	-35	74	0	0	0
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	32	28	0	0	0
		Drops	48	36	0	0	0
		Net Growth	-14	-6	0	0	0
38	Nebraska	New Clubs	0	0	0	0	0
		Charter Members	0	4	1	0	0
		New Members	75	84	48	60	71
		Drops	179	129	96	119	128
		Net Growth	-95	-35	-41	-52	-52
40	Arizona New Mexico	New Clubs	0	0	0	0	0
		Charter Members	2	0	0	0	0
		New Members	38	30	0	0	0
		Drops	66	94	0	0	0
		Net Growth	-19	-55	0	0	0
15	Wyoming	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	19	40	31	23	21
		Drops	35	29	35	47	27
		Net Growth	-13	12	-2	-12	5
37	Montana	New Clubs	0	0	1	0	0
		Charter Members	0	0	20	0	0
		New Members	0	0	58	46	55
		Drops	0	0	71	48	75
		Net Growth	0	0	16	4	-13
Total		New Clubs	1	1	1	0	1
		Charter Members	37	41	21	0	40
		New Members	537	584	352	190	252
		Drops	945	753	499	342	380
		Net Growth	-285	-49	-72	-114	-39

November (Only) Results

MD	GMT Area	CA 1	Nov-18	Nov-19	Nov-20	Nov-21
6	Colorado	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	30	17	11	30
		Drops	32	35	40	22
		Net Growth	-2	-16	-28	10
17	Kansas	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	33	24	0	0
		Drops	66	28	0	0
		Net Growth	-30	-4	0	0
21	Arizona	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	24	0	0	0
		Drops	34	0	0	0
		Net Growth	-5	0	0	0
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	3	0	0	0
		Drops	1	0	0	0
		Net Growth	2	0	0	0
38	Nebraska	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	12	6	12	12
		Drops	35	20	23	51
		Net Growth	-22	-14	-11	-38
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	2	0	0	0
		Drops	8	0	0	0
		Net Growth	-5	0	0	0
15	Wyoming	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	17	9	8	2
		Drops	5	11	11	2
		Net Growth	12	-1	-3	1
37	Montana	New Clubs	0	1	0	0
		Charter Members	0	20	0	0
		New Members	0	10	5	17
		Drops	0	20	10	24
		Net Growth	0	14	-2	-7
Total		New Clubs	0	1	0	0
		Charter Members	0	20	0	0
		New Members	121	66	36	61
		Drops	181	114	84	99
		Net Growth	-50	-21	-44	-34

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
6	Colorado	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	64	51	31
		Drops	144	119	113
		Net Growth	-70	-64	-77
17	Kansas	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	103	68	0
		Drops	237	134	0
		Net Growth	-118	-54	0
21	Arizona	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	82	0	0
		Drops	141	0	0
		Net Growth	-38	0	0
28	Utah	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	27	0	0
		Drops	27	0	0
		Net Growth	1	0	0
38	Nebraska	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	44	23	40
		Drops	110	95	82
		Net Growth	-65	-64	-38
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	7	0	0
		Drops	63	0	0
		Net Growth	-53	0	0
15	Wyoming	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	39	26	11
		Drops	32	46	56
		Net Growth	7	-18	-43
37	Montana	New Clubs	0	1	0
		Charter Members	0	20	0
		New Members	0	39	36
		Drops	0	57	28
		Net Growth	0	8	11
Total		New Clubs	0	1	0
		Charter Members	1	21	0
		New Members	366	207	118
		Drops	754	451	279
		Net Growth	-336	-192	-147

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
4	California	New Clubs	6	4	0	0	0
		Charter Members	202	146	0	0	0
		New Members	997	916	0	0	0
		Drops	1556	1071	0	0	0
		Net Growth	-156	138	0	0	0
19	British Columbia Idaho Washington	New Clubs	0	1	0	0	0
		Charter Members	1	28	6	0	0
		New Members	251	184	214	0	0
		Drops	390	270	355	0	0
		Net Growth	-101	-3	-78	0	0
21	Arizona	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	2
		New Members	0	0	0	0	120
		Drops	0	0	0	0	133
		Net Growth	0	0	0	0	31
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	0	1	0	0
		New Members	0	0	38	9	26
		Drops	0	0	35	35	33
		Net Growth	0	0	5	-25	1
36	California Oregon	New Clubs	0	0	0	0	0
		Charter Members	1	5	0	0	0
		New Members	138	124	118	67	0
		Drops	225	149	166	188	0
		Net Growth	-70	11	-10	-78	0
39	Idaho Oregon	New Clubs	0	0	0	0	0
		Charter Members	1	0	2	0	0
		New Members	38	33	40	13	54
		Drops	84	71	54	40	72
		Net Growth	-38	-36	-9	-20	-16
40	Arizona New Mexico	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	37
		Drops	0	0	0	0	42
		Net Growth	0	0	0	0	0
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0	0
		Charter Members	2	2	0	1	0
		New Members	117	109	0	83	0
		Drops	195	195	0	131	0
		Net Growth	-64	-74	0	-41	0
50	Hawaii	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	49	74	0	0	0
		Drops	115	87	0	0	0
		Net Growth	-53	1	0	0	0
46	California Nevada	New Clubs	0	0	0	0	0
		Charter Members	5	2	0	0	3
		New Members	54	71	0	0	60
		Drops	118	79	0	0	61
		Net Growth	-51	6	0	0	15

			2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
37	Montana	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	62	53	0	0	0
		Drops	64	64	0	0	0
		Net Growth	1	0	0	0	0
Total	New Clubs	6	5	0	0	0	
	Charter Members	212	183	9	1	5	
	New Members	1706	1564	410	172	297	
	Drops	2747	1986	610	394	341	
	Net Growth	-532	43	-92	-164	31	

November (Only) Results

MD	GMT Area	CA 1	Nov-18	Nov-19	Nov-20	Nov-21
4	California	New Clubs	1	0	0	0
		Charter Members	41	0	0	0
		New Members	168	0	0	0
		Drops	237	0	0	0
		Net Growth	-16	0	0	0
19	British Columbia Idaho Washington	New Clubs	0	0	0	0
		Charter Members	0	2	0	0
		New Members	30	43	0	0
		Drops	56	75	0	0
		Net Growth	-19	-19	0	0
21	Arizona	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	16
		Drops	0	0	0	26
		Net Growth	0	0	0	-4
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	9	0	1
		Drops	0	4	7	1
		Net Growth	0	5	-7	1
36	California Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	40	22	6	0
		Drops	51	21	28	0
		Net Growth	-8	1	-17	0
39	Idaho Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	3	1	9
		Drops	7	5	6	10
		Net Growth	-6	-2	-5	-1
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	14
		Drops	0	0	0	9
		Net Growth	0	0	0	8
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	18	0	24	0
		Drops	31	0	44	0
		Net Growth	-9	0	-18	0
50	Hawaii	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	22	0	0	0
		Drops	23	0	0	0
		Net Growth	4	0	0	0

			Nov-18	Nov-19	Nov-20	Nov-21
46	California Nevada	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	22	0	0	9
		Drops	21	0	0	5
		Net Growth	2	0	0	5
37	Montana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	10	0	0	0
		Drops	11	0	0	0
		Net Growth	3	0	0	0
Total		New Clubs	1	0	0	0
		Charter Members	42	2	0	0
		New Members	310	77	31	49
		Drops	437	105	85	51
		Net Growth	-49	-15	-47	9

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
4	California	New Clubs	2	0	0
		Charter Members	86	0	0
		New Members	488	0	0
		Drops	991	0	0
		Net Growth	-364	0	0
19	British Columbia Idaho Washington	New Clubs	0	0	0
		Charter Members	2	2	0
		New Members	81	143	0
		Drops	213	278	0
		Net Growth	-109	-105	0
28	Utah	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	23	1
		Drops	0	28	31
		Net Growth	0	-5	-30
36	California Oregon	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	83	68	45
		Drops	148	134	128
		Net Growth	-51	-64	-66
39	Idaho Oregon	New Clubs	0	0	1
		Charter Members	0	0	24
		New Members	13	16	13
		Drops	52	63	72
		Net Growth	-37	-46	-27
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	67	0	65
		Drops	123	0	130
		Net Growth	-49	0	-62
50	Hawaii	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	27	0	0
		Drops	42	0	0
		Net Growth	-12	0	0
46	California Nevada	New Clubs	1	0	0
		Charter Members	20	0	0
		New Members	50	0	0
		Drops	55	0	0
		Net Growth	19	0	0
37	Montana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	37	0	0
		Drops	31	0	0
		Net Growth	10	0	0

		2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
Total	New Clubs	3	0	1
	Charter Members	111	2	24
	New Members	846	250	124
	Drops	1655	503	361
	Net Growth	-593	-220	-185

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
11	Michigan	New Clubs	1	1	0
		Charter Members	27	26	8
		New Members	280	227	435
		Drops	373	366	431
		Net Growth	-21	-87	130
13	Ohio	New Clubs	1	2	0
		Charter Members	32	58	6
		New Members	261	170	362
		Drops	426	472	427
		Net Growth	-103	-211	-20
25	Indiana	New Clubs	0	1	0
		Charter Members	0	34	5
		New Members	283	182	328
		Drops	298	341	375
		Net Growth	22	-93	3
Total		New Clubs	2	4	0
		Charter Members	59	118	19
		New Members	824	579	1125
		Drops	1097	1179	1233
		Net Growth	-102	-391	113

November (Only) Results

MD	GMT Area	CA 1	Nov-19	Nov-20	Nov-21
11	Michigan	New Clubs	0	1	0
		Charter Members	0	23	1
		New Members	57	53	87
		Drops	63	76	87
		Net Growth	0	3	15
13	Ohio	New Clubs	0	0	0
		Charter Members	1	1	0
		New Members	60	29	67
		Drops	118	158	131
		Net Growth	-55	-118	-59
25	Indiana	New Clubs	0	0	0
		Charter Members	0	2	1
		New Members	54	28	63
		Drops	56	58	103
		Net Growth	2	-25	-36
Total			0	1	0
	New Clubs		1	26	2
	Charter Members		171	110	217
	New Members		237	292	321
	Drops		-53	-140	-80
Net Growth					

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr
11	Michigan	New Clubs	1	1
		Charter Members	31	26
		New Members	175	185
		Drops	334	336
		Net Growth	-108	-104
13	Ohio	New Clubs	0	3
		Charter Members	9	82
		New Members	160	114
		Drops	297	423
		Net Growth	-118	-192
25	Indiana	New Clubs	0	0
		Charter Members	0	2
		New Members	168	111
		Drops	247	317
		Net Growth	-66	-178
Total		New Clubs	1	4
		Charter Members	40	110
		New Members	503	410
		Drops	878	1076
		Net Growth	-292	-474

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
7	Arkansas	New Clubs	0	0	0
		Charter Members	32	0	1
		New Members	121	43	96
		Drops	158	104	141
		Net Growth	7	-50	-24
9	Iowa	New Clubs	0	0	2
		Charter Members	2	1	42
		New Members	220	152	228
		Drops	312	312	321
		Net Growth	-71	-135	-16
17	Kansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	126	182
		Drops	0	140	164
		Net Growth	0	-3	37
26	Missouri	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	240	170	289
		Drops	332	244	356
		Net Growth	-66	-55	-28
Total		New Clubs	0	0	2
		Charter Members	34	1	44
		New Members	581	491	795
		Drops	802	800	982
		Net Growth	-130	-243	-31

November (Only) Results

MD	GMT Area	CA 1	Nov-19	Nov-20	Nov-21
7	Arkansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	20	7	15
		Drops	28	20	39
		Net Growth	-7	-13	-23
9	Iowa	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	59	24	41
		Drops	77	50	71
		Net Growth	-17	-22	-11
17	Kansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	21	42
		Drops	0	26	27
		Net Growth	0	-3	17
26	Missouri	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	27	22	69
		Drops	65	49	46
		Net Growth	-36	-24	32
Total		New Clubs	0	0	0
		Charter Members	0	0	2
		New Members	106	74	167
		Drops	170	145	183
		Net Growth	-60	-62	15

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr
7	Arkansas	New Clubs	0	0
		Charter Members	0	0
		New Members	68	23
		Drops	105	91
		Net Growth	-34	-67
9	Iowa	New Clubs	0	0
		Charter Members	0	0
		New Members	145	74
		Drops	249	208
		Net Growth	-98	-123
17	Kansas	New Clubs	0	0
		Charter Members	0	0
		New Members	0	86
		Drops	0	144
		Net Growth	0	-52
26	Missouri	New Clubs	0	0
		Charter Members	0	0
		New Members	97	70
		Drops	283	213
		Net Growth	-178	-133
Total		New Clubs	0	0
		Charter Members	0	0
		New Members	310	253
		Drops	637	656
		Net Growth	-310	-375

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
23	Connecticut	New Clubs	1	0	1
		Charter Members	24	8	20
		New Members	128	93	214
		Drops	187	173	204
		Net Growth	-25	-51	48
33	Massachusetts	New Clubs	1	1	0
		Charter Members	23	27	0
		New Members	203	89	190
		Drops	223	299	202
		Net Growth	25	-135	13
44	New Hampshire	New Clubs	0	0	0
		Charter Members	1	3	0
		New Members	68	62	87
		Drops	105	103	100
		Net Growth	-25	-31	-12
42	Rhode Island	New Clubs	0	0	0
		Charter Members	1	3	1
		New Members	37	19	14
		Drops	17	22	24
		Net Growth	25	2	-5
45	New York Vermont	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	37	24	23
		Drops	48	42	51
		Net Growth	1	-8	-25
41	Maine	New Clubs	1	0	0
		Charter Members	24	0	0
		New Members	54	25	62
		Drops	82	69	64
		Net Growth	3	-34	5
Total		New Clubs	3	1	1
		Charter Members	75	41	21
		New Members	527	312	590
		Drops	662	708	645
		Net Growth	4	-257	24

November (Only) Results

MD	GMT Area	CA 1	Nov-19	Nov-20	Nov-21
23	Connecticut	New Clubs	0	0	1
		Charter Members	1	0	20
		New Members	32	25	43
		Drops	37	22	61
		Net Growth	-1	4	5
33	Massachusetts	New Clubs	0	0	0
		Charter Members	1	1	0
		New Members	74	19	71
		Drops	40	39	27
		Net Growth	36	-2	45
44	New Hampshire	New Clubs	0	0	0
		Charter Members	0	3	0
		New Members	14	20	23
		Drops	18	21	21
		Net Growth	-2	3	3
42	Rhode Island	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	10	4	2
		Drops	1	4	2
		Net Growth	9	1	0
45	New York Vermont	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	8	3	5
		Drops	23	3	12
		Net Growth	-12	0	-6
41	Maine	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	17	10	27
		Drops	21	8	27
		Net Growth	-2	4	2
Total		New Clubs	0	0	1
		Charter Members	4	4	20
		New Members	155	81	171
		Drops	140	97	150
		Net Growth	28	10	49

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr
23	Connecticut	New Clubs	1	0
		Charter Members	30	2
		New Members	81	76
		Drops	146	138
		Net Growth	-30	-54
33	Massachusetts	New Clubs	1	0
		Charter Members	21	2
		New Members	153	58
		Drops	191	172
		Net Growth	-11	-86
44	New Hampshire	New Clubs	0	0
		Charter Members	0	3
		New Members	40	54
		Drops	83	69
		Net Growth	-40	-8
42	Rhode Island	New Clubs	0	0
		Charter Members	1	0
		New Members	26	17
		Drops	41	13
		Net Growth	-13	5
45	New York Vermont	New Clubs	0	0
		Charter Members	2	0
		New Members	20	12
		Drops	44	13
		Net Growth	-21	-1
41	Maine	New Clubs	1	0
		Charter Members	24	2
		New Members	34	22
		Drops	49	67
		Net Growth	12	-40
Total		New Clubs	3	0
		Charter Members	78	9
		New Members	354	239
		Drops	554	472
		Net Growth	-103	-184

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
51	Puerto Rico U S Virgin Islands	New Clubs	1	0	0
		Charter Members	33	12	7
		New Members	95	49	99
		Drops	196	146	84
		Net Growth	-63	-81	40
60	Various	New Clubs	0	0	0
		Charter Members	0	1	1
		New Members	76	117	97
		Drops	85	60	107
		Net Growth	1	72	6
Total		New Clubs	1	0	0
		Charter Members	33	13	8
		New Members	171	166	196
		Drops	281	206	191
		Net Growth	-62	-9	46

November (Only) Results

MD	GMT Area	CA 1	Nov-19	Nov-20	Nov-21
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	21	21	34
		Drops	27	26	14
		Net Growth	-6	-5	20
60	Various	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	24	34	12
		Drops	12	20	10
		Net Growth	14	14	4
Total		New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	45	55	46
		Drops	39	46	24
		Net Growth	8	9	24

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr
51	Puerto Rico U S Virgin Islands	New Clubs	0	0
		Charter Members	3	9
		New Members	93	92
		Drops	197	141
		Net Growth	-100	-37
60	Various	New Clubs	0	0
		Charter Members	0	0
		New Members	57	136
		Drops	78	63
		Net Growth	-14	79
Total		New Clubs	0	0
		Charter Members	3	9
		New Members	150	228
		Drops	275	204
		Net Growth	-114	42

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
18	Georgia	New Clubs	0	1	2
		Charter Members	0	32	45
		New Members	164	138	196
		Drops	155	188	240
		Net Growth	18	-9	33
31	North Carolina	New Clubs	0	1	0
		Charter Members	25	30	7
		New Members	165	100	173
		Drops	239	224	264
		Net Growth	-14	-71	-31
32	South Carolina	New Clubs	0	1	0
		Charter Members	1	29	1
		New Members	87	86	155
		Drops	160	170	169
		Net Growth	-60	-39	16
35	Aruba Bahamas Florida	New Clubs	0	1	2
		Charter Members	16	29	53
		New Members	242	264	311
		Drops	378	247	306
		Net Growth	2	101	117
Total		New Clubs	0	4	4
		Charter Members	42	120	106
		New Members	658	588	835
		Drops	932	829	979
		Net Growth	-54	-18	135

November (Only) Results

MD	GMT Area	CA 1	Nov-19	Nov-20	Nov-21
18	Georgia	New Clubs	0	1	0
		Charter Members	0	29	0
		New Members	25	29	32
		Drops	24	25	33
		Net Growth	1	34	5
31	North Carolina	New Clubs	0	1	0
		Charter Members	1	29	0
		New Members	21	15	35
		Drops	39	34	53
		Net Growth	-4	11	-17
32	South Carolina	New Clubs	0	0	0
		Charter Members	0	4	1
		New Members	11	25	36
		Drops	23	32	30
		Net Growth	-11	-1	11
35	Aruba Bahamas Florida	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	51	25	62
		Drops	48	34	33
		Net Growth	17	2	34
Total		New Clubs	0	2	0
		Charter Members	1	62	1
		New Members	108	94	165
		Drops	134	125	149
		Net Growth	3	46	33

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr
18	Georgia	New Clubs	0	4
		Charter Members	0	98
		New Members	108	99
		Drops	129	176
		Net Growth	-19	28
31	North Carolina	New Clubs	0	1
		Charter Members	14	30
		New Members	80	62
		Drops	215	161
		Net Growth	-89	-62
32	South Carolina	New Clubs	0	0
		Charter Members	0	5
		New Members	41	73
		Drops	132	116
		Net Growth	-84	-33
35	Aruba Bahamas Florida	New Clubs	0	2
		Charter Members	3	68
		New Members	147	183
		Drops	291	260
		Net Growth	-98	22
Total		New Clubs	0	7
		Charter Members	17	201
		New Members	376	417
		Drops	767	713
		Net Growth	-290	-45

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
12	Tennessee	New Clubs	0	1	1
		Charter Members	7	27	40
		New Members	161	135	243
		Drops	246	190	227
		Net Growth	-40	-12	74
30	Mississippi	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	79	48	68
		Drops	87	74	124
		Net Growth	5	-20	-55
34	Alabama	New Clubs	0	1	0
		Charter Members	8	33	5
		New Members	114	102	136
		Drops	145	156	174
		Net Growth	-12	-11	-21
43	Kentucky	New Clubs	0	0	0
		Charter Members	0	0	3
		New Members	107	65	150
		Drops	155	134	172
		Net Growth	-35	-61	-3
Total		New Clubs	0	2	1
		Charter Members	15	61	48
		New Members	461	350	597
		Drops	633	554	697
		Net Growth	-82	-104	-5

November (Only) Results

MD	GMT Area	CA 1	Nov-19	Nov-20	Nov-21
12	Tennessee	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	23	41	39
		Drops	27	36	50
		Net Growth	1	10	-10
30	Mississippi	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	6	7	12
		Drops	32	21	18
		Net Growth	-24	-14	-5
34	Alabama	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	17	10	35
		Drops	44	45	35
		Net Growth	-26	-34	1
43	Kentucky	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	18	4	16
		Drops	34	34	35
		Net Growth	-16	-30	-18
Total		New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	64	62	102
		Drops	137	136	138
		Net Growth	-65	-68	-32

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr
12	Tennessee	New Clubs Charter Members New Members Drops Net Growth	0 0 50 133 -71	0 0 136 143 3
30	Mississippi	New Clubs Charter Members New Members Drops Net Growth	0 0 24 151 -114	0 0 29 63 -32
34	Alabama	New Clubs Charter Members New Members Drops Net Growth	0 0 57 142 -83	1 28 110 122 22
43	Kentucky	New Clubs Charter Members New Members Drops Net Growth	0 0 58 142 -75	0 0 52 131 -74
Total		New Clubs Charter Members New Members Drops Net Growth	0 0 189 568 -343	1 28 327 459 -81

MD Wise Analysis

MD	GMT Area	CA 1	2021-2022
19	British Columbia Idaho Washington	New Clubs	0
		Charter Members	2
		New Members	288
		Drops	295
		Net Growth	42
Total		New Clubs	0
		Charter Members	2
		New Members	288
		Drops	295
		Net Growth	42

MD Wise Analysis

MD	GMT Area	CA 1	2021-2022
N	Maine	New Clubs	0
		Charter Members	0
		New Members	3
		Drops	8
		Net Growth	-4
Total		New Clubs	0
		Charter Members	0
		New Members	3
		Drops	8
		Net Growth	-4

